

PENSIONS FOR
PURPOSE



Impact Investing

Hosted by Pensions for Purpose and Hamilton Lane

7 JULY 2021



About Pensions for Purpose

Pensions for Purpose exists as a bridge between asset managers, pension funds and their professional advisers, to encourage the flow of capital towards impact investment.

Our aim is to empower pension funds to seek positive impact opportunities and mitigate negative impact risks. We do this through the sharing of best practice, case studies and ground-breaking solutions delivered via our online platform that provides our knowledge centre, training workshops, events and member forums.



Charlotte O'Leary, CEO



John Donovan, Director (Australia)



What is impact investing?

“Impact investments are made with the intention to generate positive, measurable social and environmental impact alongside a financial return..”

Global Impact Investing Network (GIIN)



Impact Investing Principles for Pensions

1

Set impactful objectives

Establish and incorporate 'impact objectives' as part of your pension scheme's statement of investment principles (SIPs) or policies, which can be explained to your members and are designed to serve the scheme's purpose.

2

Appoint investment consultants and managers with impact integrity

Identify and appoint investment consultants who are aligned with your investment beliefs and objectives, and investment managers who can achieve your scheme's impact objectives through their investment and stewardship activities.

3

Use your voice to make change

Progress your impact objectives by formulating stewardship guidelines for your, or your investment manager's, voting and engagement activities.

4

Manage and review your impact

Monitor progress against your impact objectives by identifying relevant indicators and benchmarks, assisted by your investment managers.

The UN Sustainable Development Goals

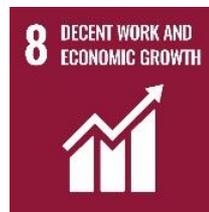


SUSTAINABLE DEVELOPMENT GOALS

17 GOALS TO TRANSFORM OUR WORLD



What we have seen in our workshops



Nearly all funds
Environmental



Most funds
Economic



Some funds
Social/Governance

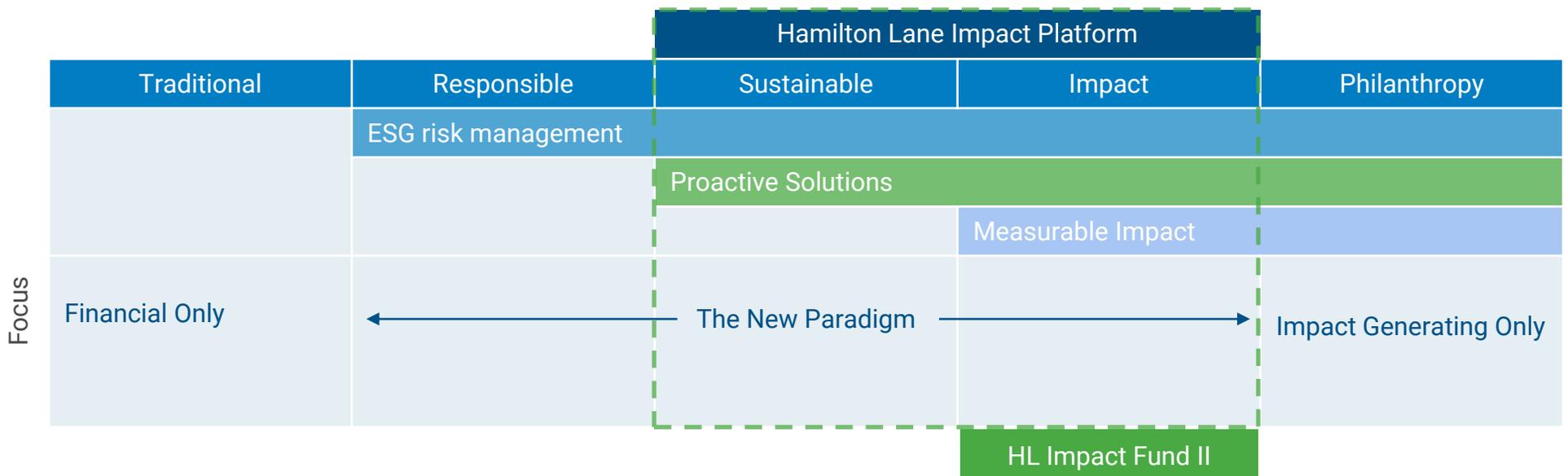
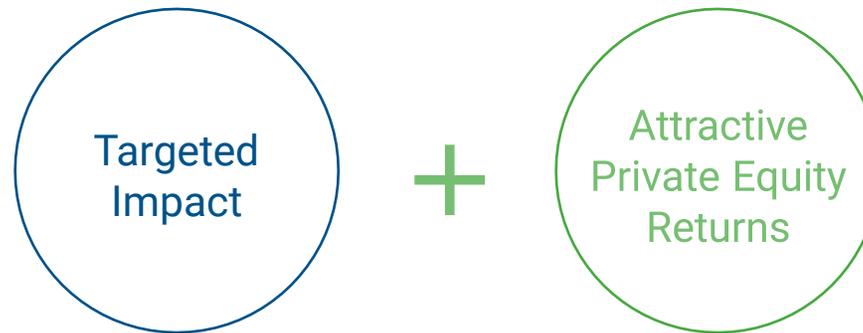


Impact Investing Webinar

Wednesday 7th July 2021

Hamilton Lane Impact Platform

Impact investments are investments made into companies, organizations and funds with the intention to generate social and environmental impact alongside a financial return*



Definition of "Impact Investments" sourced from Global Impact Investing Network ("GIIN"). (giin.org)

Areas in Continued Need of Investment



Environmental Impact

Improving the Planet



Social Impact

Supporting People

Clean Energy Transition

- Pollutant Capture & Control (including reducing CO₂ emissions)
- Grid Stability
- Battery Efficiency, Storage, & Sustainability
- Increasing Efficiency of Renewable Energy
- EV Design & Manufacture
- EV Infrastructure
- Efficient Fuels

Sustainable Processes

- Sustainable Cultivation & Food Sources
- Restoration & Conservation of Natural Resources
- Waste & Recycling Management
- Efficient Supply Chain
- Urban Design & Public Transport Efficiency
- Climate Consultancy

Health & Wellness

- Acceleration of Digital Health Services
- Telemedicine & Mobile Healthcare
- Healthcare Provision for Underserved Populations
- Personalized Wellness & Technology
- Mental Health Monitoring & Improvement
- Improving Outcomes

Community Development

- Workforce Education & Training
- Education Technology & Services
- Technology in Underserved Regions
- Community Infrastructure
- Financial Empowerment & Access to Capital
- Quality Work Opportunities

Doing more with less → better outcomes & solutions

Generating Measurable Impact

Hamilton Lane's Impact Fund I investments have generated measurable social and environmental impact in addition to financial returns



Over
10 million
pounds of waste
reduced/avoided



Nearly
152,000
causes supported



More than
1.5 billion
Plastic items recycled
every year



820
acres set aside for
water recharge



\$3.5 billion
dollars platform
managed and
transferred to
non-profits



Over
10 million
volunteer hours
facilitated

Impact Fund Annual Report



The fund's annual impact
report illustrates how
meaningful our limited
partners' capital has been

The statistics shown above are a representative sample of certain investments or portfolio metrics of Hamilton Lane Impact Fund I as reported in the Impact Fund I Annual Impact Report issued in June 2020.

Sector Vision Alignment

Long history of investing in businesses with positive social & environmental themes



No Poverty



Clean Water and Sanitation



Reduced Inequalities



Life Below Water



Zero Hunger



Affordable and Clean Energy



Sustainable Cities and Communities



Life on Land



Good Health and Well-Being



Decent Work and Economic Growth



Responsible Consumption and Production



Peace, Justice and Strong Institutions



Quality Education



Industry, Innovation and Infrastructure



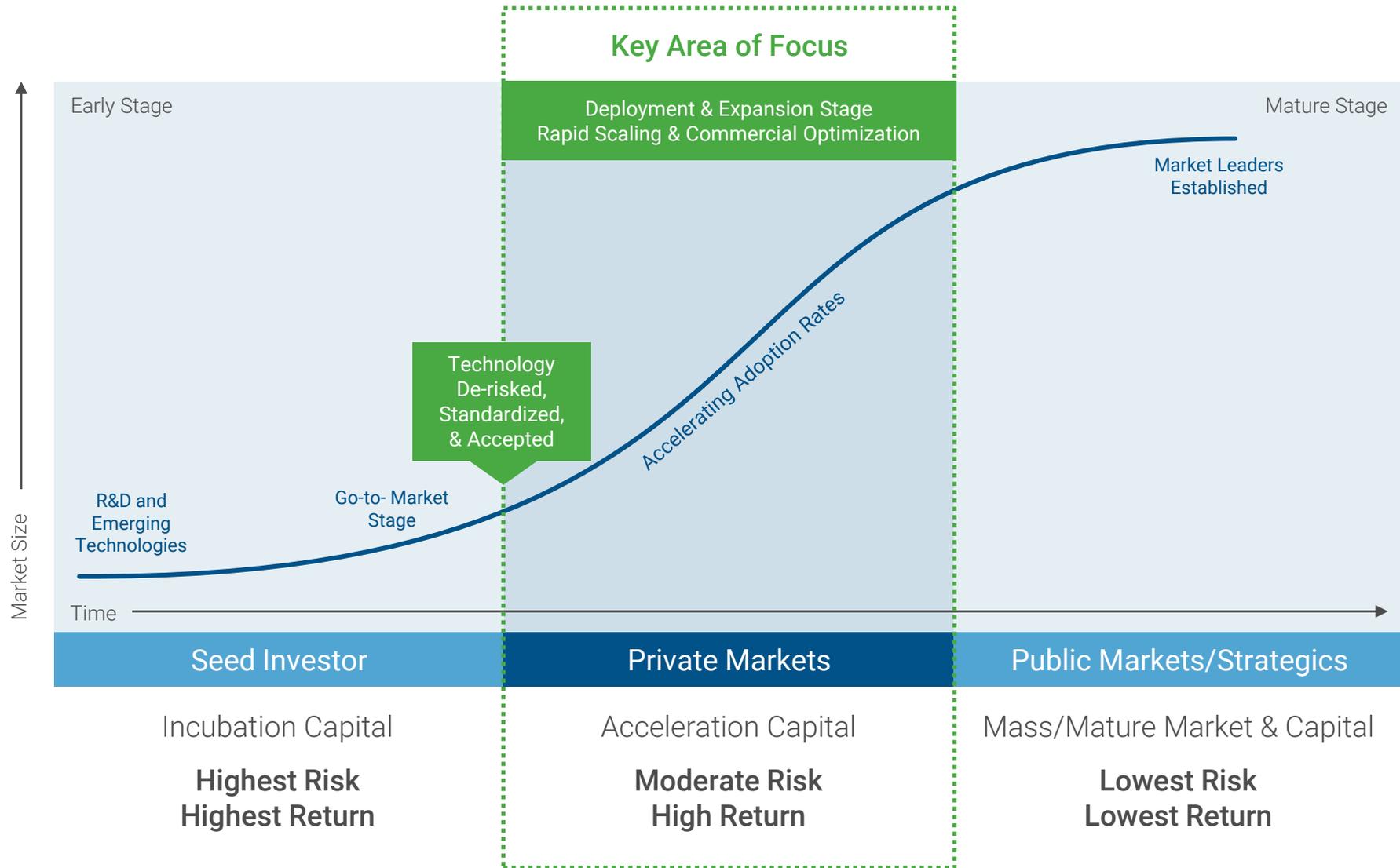
Climate Action



Partnerships and Goals

Private Markets Growth Opportunity

The private markets are well-suited to support the innovation and change driven by disruptive technologies



For illustrative purposes only. Return profiles can be impacted by a number of factors and actual results may vary.

Benefits of Pensions for Purpose affiliate membership

- Free to join
- Meet and share ideas with other Affiliate members who share a commitment on impact investing
- Join our Impact Investing Adopters Forum and Paris Alignment Forum
- Review and compare Influencer members' capabilities in impact investment
- Access to exclusive 'Affiliate-only' thought leadership content and peer case studies
- Monthly update of new content on the platform
- Information about forthcoming events on ESG and impact investment
- No fund promotions or direct sales
- Choose an anonymous or a public Affiliate profile

“As an Affiliate of Pensions for Purpose, Brunel is actively able to participate in thought leadership discussions and enhance the general understanding of impact investment within our community. Through discussion with other Affiliates, including asset owners, government bodies, independent advisers and journalists, we are able to deepen our knowledge of this important topic for Brunel.”

Brunel Pension Partnership

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The MSCI World Index is a free float-adjusted market capitalization weighted index that is designed to measure the equity performance of developed markets.

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The calculations contained in this document are made by Hamilton Lane based on information provided by the general partner (e.g. cash flows and valuations), and have not been prepared, reviewed or approved by the general partners.

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